

# Top Ten Measures in CY 2013

First-Year Program, Client Bill Savings and Installation Rates

<b>Rank</b>	<b>Measure</b>	<b>Total Program Savings</b>	<b>Avg Savings</b>	<b>Percentage Receiving</b>
1	Heating System Replacement	\$120,814	\$113	58%
2	Wall Insulation	\$96,912	\$89	59%
3	Open Blown Ceiling Insul.	\$86,349	\$60	78%
4	Finished Attic Insulation	\$51,904	\$64	44%
5	Lighting	\$35,055	\$22	86%
6	Infiltration Reduction	\$29,920	\$17	97%
7	Refrigerator Exchange	\$29,556	\$33	48%
8	Water Heater Replacement	\$17,589	\$23	42%
9	Found./Crawl. Insul.	\$15,546	\$39	21%
10	Water Heater Other Measures	\$12,802	\$8	86%

Note: Ranked by Total Program First-Year Client Bill Savings