

TOP TEN MEASURES IN CY 12

FIRST-YEAR PROGRAM, CLIENT BILL SAVINGS AND INSTALLATION RATES

Rank	Measure	Total Program Savings	Average Savings	Percentage Receiving
1	Heating System Replacement	\$227,251	\$128	60%
2	Wall Insulation	\$177,599	\$95	63%
3	Open Blown Ceiling Insulation	\$121,616	\$52	79%
4	Finished Attic Insulation	\$88,794	\$67	44%
5	Lighting	\$50,193	\$17	98%
6	Infiltration Reduction	\$49,643	\$20	85%
7	Refrigerator Exchange	\$37,826	\$33	38%
8	Water Heater Replacement	\$28,717	\$46	21%
9	Foundation/Crawlspace Insulation	\$27,726	\$22	42%
10	Water Heater Other Measures	\$17,047	\$8	72%

Note: Ranked by Total Program First-Year Client Bill Savings